

CURRICULUM VITAE

E X a

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Monash University

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14. Sarah F. Brosnan, Daniel Houser, Kristi L. Jordan, E. X. Xa, Tianwen Chen and Frans B. M. de Waal (2010) "Competing demands of reciprocity and equity in monkeys". *Journal of Economic Psychology* 31(4), 279-288.

15. E. X. Xa and Cristina Bicchieri (2010) "When Equity Trumps Reciprocity: Evidence from a Laboratory Experiment". *Journal of Economic Psychology* 31, 456-470.

16. Daniel Houser and E. X. Xa, (2010) "Understanding Context Effects". *Journal of Economic Psychology* 31(1), 58-61.

17. Jian Li, E. X. Xa, Daniel Houser and David Montague. (2009) "Neurocorrelates of sanction threats in two-party economic exchange". *Journal of Economic Psychology* 30(39), 1683-1684.

18. Cristina Bicchieri and E. X. Xa. (2009). "Do the right thing: But only if others do so". *Journal of Economic Psychology* 30(2), 191-208.

19. Daniel Houser, Barbara Sands and E. X. Xa. (2009) "Three Parts Natural, Seven Parts Man Made: Bayesian Analysis of China's Great Leap Forward Demographic Disaster", *Journal of Economic Psychology* 30(2), 148-159.

20. E. X. Xa and Daniel Houser (2009) "Avoiding the sharp tongue: Anticipated written messages promote fair economic exchange". *Journal of Economic Psychology* 30(3), 393-404.

21. Daniel Houser, E. X. Xa, Kevin McCabe and Vernon Smith (2008). "When punishment fails: Research on sanctions, intentions and non-

26. Daniel Houser, Robert Kurzban and E. X. La (2011) “Social and Biological Evidence on Motives for Punishment”. In *Evolutionary Psychology*, ed. Oshin Vartanian and David R. Mandel, Psychology Press.

27. E. X. La (2008) “Temptation, decision making and well-being”. In *Journal of Economic Psychology*, Vol. 20: Daniel Houser and Kevin McCabe(Eds.), pp161-178.

Workshops

Daniel Houser, Daniel Schunk, Joachim O. Wimmer and E. X. La “Temptation, Commitment and Self-control in the Laboratory”. (Revision requested by _____).

Xiaofei Pan and E. X. La “Is it the thought that counts: An experimental study on hidden cost of giving” (Revision requested by _____)

Silvia Tiez and E. X. La “Time delay, Complexity and Support for Taxation”. (Revision requested by _____)

E. X. La “Incentive, Conformity and Cooperation” (submitted)

Peter Kniss, Roberto Weber and E. X. La “Turning a Blind Eye: On the Robustness of Costly Third Party Punishment in Humans.” (submitted)

Fangfang Tan and E. X. La “Third party punishment: retribution or deterrence? A comparison of groups and individuals in social dilemmas”. (submitted)

E. X. La and Daniel Houser “Sign Me Up! A new model and field experiment on volunteering”. (submitted)

Publications

Research committee, Department of Economics, Monash University, 2015-

Junior Advisory Board, Science of Philanthropy Initiative

Program committee, NAG 2014 (Norms, Actions, Games), London

Lecturer, Penn-UNICEF Summer Program on Advances in Social Norms and Social Change, University of Pennsylvania. 2010 & 2012

Program committee, Behavioral Decision Research in Management Conference, June 2010, Pittsburgh.

Recruit Committee, Department of Social and Decision Sciences, 2011 & 2012

College of Arts and Sciences Fellowship, George Mason University, 2001-2004
Prize for Academic Work (for Master Thesis), Central South University of China, 2000
Outstanding Graduate Award, Central South University of China, 1998
Outstanding Undergraduate Thesis, Central South University of China, 1998
Torch Fellowship, Central South University of China, 1997
Shenzhen Metal Exchange Scholarship, China, 1995-1996
First-class Fellowship, Central South University of China, 1994-1998
Outstanding Student Award, Central South University of China, 1994-1998

T a c h i n g E x p e r i e n c e

Instructor
Department of Social and Decision Sciences, Carnegie Mellon University

Philosophy, Politics and Economics, University of Pennsylvania

Operations and Information Management Department, Wharton School

Department of Economics, George Mason University

Teaching Assistant
Department of Economics, George Mason University

G r a d u a t e A d v i s o r

Steven Levitt (Dissertation committee member, University of Pittsburgh, Department of Economics)
Sudhakar Bhatia (Second year paper, 2010)
David Hagmann (Second year paper, 2013)

U n d e r g r a d u a t e S t u d e n t A d v i s o r

Colleen Donovan (honors thesis, 2008)
Max Goetschel (research paper supported by CMU Small Undergraduate Research Grant, 2013)

I n t e r n a t i o n a l C o n f e r e n c e s

2015 (including scheduled)

I n d i a : Morality, Incentives and Unethical Behavior Conference, University of California San Diego; SBEE (social, behavioral and experimental economics) seminar, University of Michigan; School of Economics, the University of Sydney, Deakin (or Con8MSTJ ET Qrs) 5S -0Uy.44912 cm BJ ET Q 0.24 0 9.08'

2014

I l l d a : Department of Experimental Social Sciences, University of Oxford- Nuffield College, UK; Department of Economics, University of Birmingham, UK; Department of Economics, New York University; Department of Economics, Monash University, Australia; Department of Economics, Maastricht University, the Netherlands; Department of Economics, Chinese University of Hong Kong; School of Business, Central South University of China, China; Department of Economics and Statistics, University of Siena, Italy; Department of Economics, LUISS University(Rome), Italy; Division of Economics, Nanyang Technological University; Workshop on Behavioral Public Economics, Vienna University of Economics and Business, Vienna, Austria.

C f c : 2014 Annual Conference, Lake Tahoe; SITE Summer Workshop 2014, Stanford University

2013

I l l d a : LMU Muenchen; University of Cologne; University of Bonn; Max Planck Institute, Jena; JITE 2013 Conference, Weimar, Germany; Max Planck Institute, Bonn; Tsinghua University, China; Central South University, China; Claremont Graduate University; University of Texas Dallas; Consumer Financial Protection Bureau; Stony Brook University.

C f c : International Conference on Social Dilemmas, Zurich; International ESA, Zurich; Science of Philanthropy Initiative Conference 2013, University of Chicago

2012

I l l d a : Penn State University; UCSD; University of Arkansas

C f c : North American Regional Meeting, Tucson, AZ; International Meetings of the Economic Science Association, New York University.

2011

I l l d a : University of Maryland, University of Pittsburgh; Decision Making for a Social World webconference

2010

C f c : Econometric Society World Congress, Shanghai; Behavioral Decision Research in Management Conference, Pittsburgh; American Law & Economics Association conference, Princeton University.

2009

I l l d a : Center for Behavioral Decision Research Seminar, Carnegie Mellon University; Center for Research on Environmental Decisions, Columbia University; University of Texas A&M, University of Pittsburgh

C f c : ESA North American Regional Meeting, Tucson, AZ. International Meetings of the Economic Science Association, Washington D.C.; ASSA annual meeting, San Francisco

2008

I | d a : XI Summer School on Economics and Philosophy, Spain; Hong Kong University of Science & Technology, Hong Kong; Max Planck Institute, Berlin

C f c : ESA North American Regional Meeting, Tucson, AZ

2007

I | d a : Decision Processes Seminar, Wharton School, University of Pennsylvania; Shanghai University of Finance & Economics, China; Princeton University; Conference on the evolution of punishment, University of California, Irvine, February, 2007; Rationality Seminar, Wharton School, University of Pennsylvania, International Society for Research on Emotions Annual Conference, Atlanta,

C f c : SEA annual meeting, New Orleans; ESA Asia-Pacific Meeting Shanghai, China; SABE annual conference, NYU; IAREP-SABE Conference on Behavioral Economics and Economic Psychology, Paris; ESA International Meeting, Atlanta, Georgia; Fifth Annual Conference in Philosophy and Biology, Duke University

2005

I | d a : Human Neuroimaging Lab, Baylor College of Medicine; Summer Institute for the Preservation of the Study of the History of Economics

C f c : SEA annual meeting, Washington, D.C. ESA North American Regional Meeting, Tucson, AZ; Graduate student workshop, Interdisciplinary Center for Economic Science, GMU, Budapest Workshops on Behavioral Economics, Hungary

2004

C f c : SEA annual meeting; NIDA workshop poster session, Drug Abuse: A Workshop on Behavioral and Economic, Washington, D.C; Graduate student workshop, Department of Economics, GMU; Graduate student workshop, Interdisciplinary Center for Economic Science, GMU