

Curriculum Vita

Mo XIAO

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CURRENT POSITION

Associate Professor (with tenure), Department of Economics, the University of Arizona (from Aug 2012)

EMPLOYMENT HISTORY

Assistant Professor, Department of Economics, the University of Arizona (Aug 2006 – July 2012)
Assistant Professor, Department of Economics, University of Rochester (Aug 2004 – July 2006)
Assistant Professor, Department of Economics, Iowa State University (Aug 2003 – July 2005)

DEGREES

Ph.D. Economics, UCLA, May 2003
M.A., Economics, UCLA, March 2000
B.A., Economics, Beijing University, P.R. China, July, 1997

FIELDS Industrial Organization, Applied Microeconomics

PUBLICATIONS

- "Who Thinks about the Competition: Managerial Ability and Strategic Entry in US Local Telephone Markets," with Avi Goldfarb, *American Economic Review*, 2011, 101(7), 3130-3161.
- "Behavioral Models of Managerial Decision Making," with Avi Goldfarb, Teck-Hua Ho, Wilfred Amaldoss, Alexander Brown, Yan Chen, Tony Haitao Cui, Alberto Galasso, Tanjim Hossain, Min Hsu, Noah Lim, Botao Yang, *Marketing Letters*, 2012, 23(2), 405-421.
- "Strategic Information Disclosure: The Case of Multi-Attribute Products with Heterogeneous Consumers," with V. Joseph Hotz, *forthcoming, Economic Inquiry*.
- "The Impact of Regulation on Supply and Quality of Care in the Childcare Market," with V. Joseph Hotz

- 2008: West Economic Society Annual Conference, Honolulu, HI; Econometric Society North American Summer Meeting, Pittsburgh, PA; the NET Institute Conference, New York University, New York, NY (discussant); Econometric Society North American Winter Meeting, New Orleans, LA (presenter + session chair); the ASSA Annual Meetings, New Orleans, LA
- 2006: Clarence Tow Conference on Industrial Organization, University of Iowa, Iowa City, IA; University of Michigan (Ross); International Industrial Organization Conference, Boston, MA (presenter + discussant); Washington University; the ASSA Annual Meetings, Boston, MA

- Stefanie Ramirez (In Progress, Main Advisor)
- Liang Zhao (In Progress)
- Zaiyan Wei (In Progress)
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